



**BELFERS**



## QUINTESSENTIAL PROPERTY SERVICES

At Belfers we truly understand what it means to be a landlord or a leaseholder. You have probably interacted with various agents and agencies by now to know that not all agents and agencies are the same.

Belfers acts as an independent buying agency for their clients, and we specialise in all areas of residential property including search and acquisition, disposal, rental, and management.

Belfers have developed a network of partnerships with extensive experience in buying and selling properties to make sure that we understand what it means to be in “your shoes” and not only this but also good negotiation skills combined with an exceptional due diligence, ensuring that every transaction is concluded.

With an unequalled process focused entirely on quality and not quantity, our quintessential property services are at levels that sets and defines the standards in our industry.





## SALES & BUYING SERVICES

Through carefully curated partnerships, Belfers will take your property all around the world to ensure that a suitable buyer will be introduced, and contracts exchanged.

Our sales service is meticulously designed to take the uncertainty and stress out of selling a home. We manage the entire process from initial valuation to completion and after-sales care. We sell properties globally on behalf of all individuals and partners, not just our own clients. We will attend all viewings to ensure the whole process is working efficiently and to an exceptional level, making sure the vendor is at the heart of everything we do and protected at all times.

When you instruct and list your property with Belfers you get access to our global network of HNWI clients, giving you unequalled exposure to buyers around the world. We work with corporate partners, private banks, UHNW clients and Professional Investors looking to expand their portfolios but also with first-time property buyers offering a guided and step-by-step support to all parties involved.

We will discuss with you what is needed to prepare and present your property for the best impression. Nothing is worse than a missed great first impression. Missing a great first impression will result in less interest, and with less interest comes lower offers. That's why one of the first steps Belfers will do is to survey your property and assess any improvements and recommendations including interior lifestyle decorations required and then instruct a professional property photographer.

A professional property photographer knows exactly what angles, light, exposure and colours will make a great picture. Giving a potential purchaser a great first impression to your property will mean your property will have far more interest and the potential to receive higher offers than other properties within the area that have made less of an impact.

# HOME & VACANT MANAGEMENT

Belfers Home & Vacant Management service offers homeowners bespoke assistance with their properties, ensuring everything runs smoothly and cost-effectively whether they are home or away.

Working with clients across all of London, with a focus on prime central including (but not limited to): Belgravia, Mayfair, South Kensington, Kensington & Chelsea, Knightsbridge, Battersea, Southwark, Canary Wharf, Greenwich, Notting Hill and Marylebone. The home team is on call 7 days a week for any requests, errand running or maintenance issues that may arise. We have a dedicated 24/7 emergency service for those unexpected incidents. Our service provides peace of mind for our clients, taking care of everything so that, whatever happens, we've got you covered.

We offer this service across London to all our clients who need someone on hand to manage the A-Z's of their property, providing everything from vacant inspections, key holding, ongoing maintenance to superb cleaning services. We can even advise on interior design, home improvement, refurbishment projects and much more. Anything you need, we have a contact for and will make it happen.

Our extensive database of fully vetted and trusted suppliers allows us to ensure your home needs are taken care of to the highest possible standard and cost-effectively, no matter what the request.



We pride ourselves on ensuring everything runs smoothly whether you are home or away and treat your home with the uttermost care, respect, and discretion at all times. We only send the best teams who work to an exceptional standard. For emergency call-outs we have excellent plumbing, electrical and heating engineers available 24 hours a day, 7 days a week.

Our Home & Vacant Management also include assistance with Secure Key holding, Regular Property inspections, Float Holding Services ensuring all your bills and utilities remain up to date with funds secured and protected in our Client Money Bank Account, Client arrival preparation, Ongoing Reactive Maintenance, 24/7 Emergency assistance, Preventive & Contract Maintenance with schedule monitoring and compliance, Fridge stocking, Post and Bills management, everything paired with bespoke arrangements for: Chauffeur services, Pet Walking and Care, Childcare & Nanny services, Personal Chef available to cater for personal or corporate needs, Landscape, Gardening, Housekeeping and Cleaning, Laundry, Dry Cleaning Services and more.



## DEDICATED SERVICE

One person from start to finish. At Belfers, you will always interact with the company founder. Not that we do not trust our employees and partners, but we want to ensure that not a single aspect will be ever missed with any interaction. We take personalisation beyond its core definition. We don't just sell and look after properties. We partner with you and build trusted relationships in all aspects. From working to identify the best academic institution for your children to find the chef that knows how well you like your steak cooked, a sommelier that will work with you to create your own wine cave or a beautician who can ensure your miss will look astonishing at the evening gala or a personal chauffeur always ready to take you anywhere. We are truly unique in every aspect and services provided.

WWW.BELFERS.COM



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